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Data Reduction Systems Selected to Provide Clinical Data Management Services in Addition to Product Sampling Solutions

Union, NJ – June 1, 2011 – Data Reduction Systems Corporation (DRS, www.drscorp.com), a leading developer of information management solutions, announced today that it will provide clinical data management services for a mid-size pharmaceutical company. Earlier this year, DRS was appointed by the same company to develop and implement a suite of sample management solutions, which DRS markets under the DRS PDMA OneSource brand. As a result of this expanded agreement, DRS will assume the overall, end-to-end operational responsibilities for supporting the company's pharmaceutical product development processes from discovery to regulatory approval to market.

As the pharmaceutical industry continues to undergo consolidation and experience rapid changes, companies search for flexible, proven and cost effective solutions which create improved effectiveness and productivity. DRS brings 26 years of building and managing validated document and data processing as well as developing validated software to this new client relationship. The DRS model not only provides a proven cost effective solution proven over the years, but also the flexibility to respond quickly to an ever changing global environment. DRS and its client will work together on leveraging leading edge document management processes to provide operational efficiencies in support of corporate and mutually-stated goals.

According to a spokesperson for the pharmaceutical company, "In a few short months, not only did DRS measurably improve our sample management program using an array of federally-compliant software product offerings and production services, but we also quickly discovered that their core values are very much in line with ours. They have been living and succeeding in a culture of compliance for over 25 years and it shows with their precise attention to detail, commitment to excellence and superior service. Our corporate mission is to make our newly developed products more quickly available to patients in need by shortening study completion times, accelerating patent enrollments and bringing them to market without delay. We now have the team in place to reach our goals."

“Having built its own Clinical Document Management Department, our client clearly understood the complexities associated with constantly operating at peak efficiency in this arena. Upon successfully completing a thorough and rigorous due diligence process, we are proud to have met their high standards and to have been selected as their provider of sample accountability and clinical data management services. In addition to our experience in managing clinical documents and data, DRS believes creating a climate of trust through teamwork is critical to success,” said Rick McQuade, DRS President & CEO.

About Data Reduction Systems Corp -- Since its inception in 1985, Data Reduction Systems Corp. has been at the forefront of new information management technologies. From its origins in micrographics to the latest innovations in digital storage, the company has always followed the business strategy of offering state-of-the-art archival and retrieval solutions to its industry partners. Collectively these credentials have enabled some of the world’s leading companies to enhance the management, storage and retrieval of their vital business records thus ensuring the integrity of their corporate standings.

DRS headquarters is located in Union, New Jersey. For more information, please contact DRS at 908.687.5636 or visit www.drscorp.com

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